

## The Strategy Of Conflict Thomas C Schelling

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Thomas Schelling applies Game Theory to deconstructing cold war negotiations and other fairly well structured "conflicts". As such, he offers the student of history a very interesting set of tools. However, it is unlikely that one can apply any of the outcomes to today's environment as more contemporary communication tools (instantaneous, distributed, portable and user generated) are absent from a book written in 1960.

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A series of closely interrelated essays on game theory, this book deals with an area in which progress has been least satisfactory -- the situations where there is a common interest as well as conflict between adversaries: negotiations, war and threats of war, criminal deterrence, extortion, tacit bargaining.

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Thomas Crombie Schelling was an American economist and professor of foreign policy, national security, nuclear strategy, and arms control at the School of Public Policy at University of Maryland, College Park. He was also co-faculty at the New England Complex Systems Institute. He was awarded the 2005 Nobel Memorial Prize in Economic Sciences for "having enhanced our understanding of conflict and cooperation through game-theory analysis."

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